

The Ground Rules

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News from the Consulting Firm of

Martin, Ottaway, van Hemmen & Dolan, Inc.

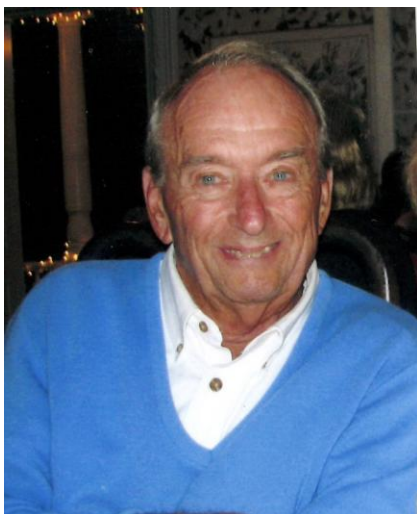
In Memoriam

Warren E. Chandler, Jr.

It is with great sadness that we announce the untimely loss of our friend, colleague and former associate, Warren E. Chandler, Jr., who passed away on December 13, 2008.

Warren served as Chief Engineer in the US Merchant Marine from 1943-1950, was called to active duty at the onset of the Korean War as an Engineering Officer aboard a Fleet Destroyer, and then joined Bethlehem Steel Corp. in 1952 where he remained until 1982. He joined the M&O family in 1984.

Warren was an avid pilot and owned his own company plane. We shall all miss him.



Warren E. Chandler, Jr.



New York Big Boats

Pretty much the last sailing event in the New York Harbor sailing season is the New York Classic Race Week. It is the successor event of the Mayor's cup and is one of those relaxed events that makes one appreciate what a great harbor New York is, and brings some really spectacular boats to the starting line. Our office and some of our friends ended up racing the schooner IMAGINE in the event. It was a last minute thing where we were able to invite a few friends and clients to join us. Amazingly, a few of the last minute invitees ended up being top notch sailors and we all looked really good out there. (We beat a boat sailed by Dennis Connor!)

The event made us realize that we have to find out which of our friends and clients like to sail. We plan to do this again this coming fall and herewith are accepting applications for possible crew members if you think it would be fun to join us. The boat we sailed had plenty of space (it will take 30 people easy), so if you want to race and your friend just wants to ride that should be no problem. Just contact Tim at tcain@martinottaway.com for further details.

MARPOL Consulting

Over the past number of years, the company has become increasingly involved in assisting various types of clients with their MARPOL Regulatory / Compliance issues. Our involvement spans the spectrum from routine regulatory consulting to onboard physical vessel inspections to assistance in the criminal defense of alleged MARPOL violators.

In addition, Mr. Pierce Power of our office has presented several seminars on current MARPOL issues to various ship owners, insurance interests and legal interests.

For further information regarding these seminars, please contact Pierce Power at ppower@martinottaway.com

Human Factors and Today's Ship Crews

Rik van Hemmen presented a paper on commercial vessel crew sizes at the SNAME Greek ship operations symposium in Piraeus. The paper discusses the reduction in crew sizes on cargo vessels and tankers in the 1970s. These reductions were developed with careful human factors analysis and Rik compares it to the present situation where shipboard workloads have significantly increased, but nobody has updated the human factors analyses. The paper suggests the need for the formation of a shipboard environmental department that addresses the greatly increased environmental workload on ships that have crews that were not sized for this workload. For a copy of the paper contact the company at:
info@martinottaway.com

Alphabet Soup

When we sign in aboard ships we often abbreviate our company name as MOVHD.

One day when signing in, Peter Helm, a very astute shipping company DP, right away came up with the following sentence for our company acronym: Many Old Vessels Have Disasters.

Acronyms can be a source of embarrassment for someone who has been at a meeting where somebody uses an acronym with great authority and the listeners are all wondering if they are alone in not knowing what it means.

With age, there is a moment where you stop caring and you will raise your hand under the assumption that if you do not know it after having spent decades in the industry, it is not your problem. To help the acronym deficient (ad's

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perhaps) we have compiled a listing of commonly and not so commonly used acronyms in the industry.

If you would like to have a copy of our acronym list, contact Rik at:

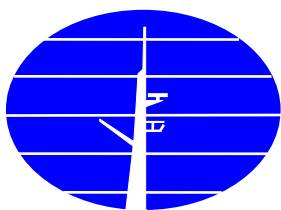
rhemmen@martinottaway.com

Late Payments

We, in the Firm, understand that the current economic situation affects many of our clients and have attempted to be reasonable with regard to delayed payment of our fees.

Even recognizing the economic challenges, we must pay our employees and pay our expenses on time and therefore we will be forced in the future to send delinquent accounts to collection agencies and for a group of slower paying clients request payment in advance.

We solicit your help, as our valued clients, to ensure prompt and complete payments at the completion of each project you entrust to us. **James L. Dolan**



Established 1875

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